

## **NEWS RELEASE**

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## Zirax announces acquisition of share in oilfield process chemicals producer

Russian leading producer of anhydrous calcium chloride pellets announces acquisition of part of capital in Polyex, oilfield process and specialty chemicals producer based in Russia.

Both companies have been working together in field chemicals market across FSU territory for more than 10 years. Part of field process chemicals production has been successfully sub-contracted to Zirax and both were executing joint marketing and sales already up to the moment of aquisition.

Russian market for oilfield process chemicals is growing fast rates following active drilling activity and investments in existing well stimulation to keep or increase production rates from old deposits. This made necessary to unite R&D, production and marketing efforts of both organisations to follow strategy of broadening the product offering and including service element in supply chain as well.

Polyex is actively involved in development, manufacturing and marketing of high-density multi-component brines for well work over, production chemicals as well as specialty chemicals for fracking. This will be added with Zirax CaCl2 and NaCl based brines for drilling operations, work-over and cementing fluids, as well as acid blends for well stimulation. Both engineering elements of the companies will be united to increase customer value of currently offered products and invest in development of value added materials following the demand of end-users all across FSU, as well as customers in North Africa and Middle East.

«We have been engaged in production and marketing cooperation with Polyex for more than 5 years now and highly value professional level of the team, - commented Mikhail Petrushin, Zirax LLC CEO, on the deal. – We find our alliance as absolutely organic move forward to start deeper marketing activity in work over fluids, fluid loss control systems and fracking additives in Russia and CIS.»

Alexander Mikov, Polyex Chairman commented, that «We are, indeed happy to announce the deal. Zirax is equipped with own oifield service arm, which makes it possible not only offer chemicals to the companies on request, but make the service and enlarge our liability until the moment the product is pumped and targeted results is achieved»

The deal arrangement was assisted via consultancy of Zhizin & Co.

ZIRAX is a producer of specialty chemicals are supplied to very wide number of customer's inc. oil&gas service and oil&gas production companies. The Zirax's head office is located in London, the production sites are located in Western Europe and in Russia. More information is available at www.zirax.com.