

## **NEWS RELEASE**

October 1, 2020

## Zirax has commenced international sales of Dilamid - a diethanolamide of coconut oil acids surfactant produced by its subsidiary NIIPAV (branded ENPAV)

Zirax is a leading international chemicals groups operating in the oil & gas, de-icing, food additives and industrial business sectors. Zirax has announced the start of international sales of Dilamid, a diethanolamide of coconut oil acids produced by its subsidiary NIIPAV (brand ENPAV) with a first delivery to Romania.

The Scientific Manufacturing Enterprise «NIIPAV» (brand ENPAV) is a leading developer and a major manufacturer of functional surfactants and surfactant-based products in the Russian market and abroad.

SME «ENPAV» is an industrial complex comprised of a Research Centre (STC), production line (capacity currently stands at 45,000 tons annually) and a specialized transport and logistics division that delivers products across Russia and the CIS countries. The company employs over 200 highly qualified specialists.

The company's main products are surfactants: surfactant concentrates (intermediates) and chemical reagents used in household goods production (washing and cleaning detergents, antistatics, softeners), in cosmetics (shampoos, foam, gels, balms), textile auxiliaries and disinfectants. Another product line is reagents and additives used in oil and gas extraction, roads construction, mining etc.

Commenting on start of sales of Dilamid, a diethanolamide of coconut oil acids to Romania Anna Shevchenko, Head of Zirax's Overseas Business Development department has said:

«There were zero doubts from our side that the day would come when we would start sales of SME NIIPAV produced surfactants to global markets.

NIIPAV is a company with a 60 - year history that grew out of a scientific research institute founded during Soviet times and was well known in Russia and FSU countries for its solid scientific base. We continue to maintain and adhere to the same traditions of high quality standards for our chemicals.

NIIPAV laboratories are equipped with state-of-the-art equipment that allows us to control the quality of products, to work on improving technologies, and to develop new products that meet the requirements of consumers. Our customers can be 100% sure that we will deliver exactly the quality that we claim. A number of leading multinational corporations have been the company's clients and partners for many years. This indicates a high degree of reliability and responsibility of the enterprise both as a manufacturer and supplier. We believe that this policy is the singly correct one and obviously, it will start bringing positive results in the very near future.»

## About Zirax:

Zirax LLC is a manufacturer and supplier of specialty chemicals to a diverse global customer base, including oil services and oil exploration companies, as well as companies specialized on winter roads maintenance. The Head Office of the company is located in London and production facilities are in Russia. Additional information is available from our websites: www.zirax.ru and www.zirax.com